

Dental Technicians Assoc of BC
Income Statement 01/01/2019 to 12/31/2019

REVENUE	2019 Actual	2019 Budget	2020 Draft Budget
Sales Revenue			
Membership Fees - General	90,613.33	90,000.00	87,500.00
Membership Fees - Dental Tech Assis	1,800.00	1,700.00	1,700.00
Membership Fees - Student	925.00	975.00	250.00
Membership Fees - Retired	-	25.00	50.00
Membership Fees = Associate	37.50	150.00	150.00
Liability Insurance Sales	26,430.00	26,180.00	26,000.00
Miscellaneous Revenue	-		
Total General Fees and Recoveries	119,805.83	119,030.00	115,650.00
Convention Miscellaneous	-		
Convention Exhibits	-		
Convention Registrations	-		
Convention - Silent Auction	-		
Convention - Sponsors	-		
Total Convention Fees & Recoveries	-		
DTA Sponsors	13,001.14	14,200.00	13,000.00
DTA Magazine Revenue	2,500.00	2,500.00	2,500.00
Job Postings - non members	600.00	500.00	500.00
Classified Ads - non members	100.00	0.00	
Interest Revenue	1,025.00	1,000.00	1,000.00
Course Revenue	-	0.00	
Net Sales	137,031.97		
TOTAL REVENUE	137,031.97	137,230.00	132,650.00

EXPENSE	2019 Actual	2019 Budget	2020 Draft Budget
General & Administrative Expenses			
Accounting and Legal	3,215.00	3,000.00	3,000.00
Bookkeeping	1,560.00	1,400.00	1,500.00
Administrative Assistant	3,740.00	3,500.00	3,500.00
Advertising and Promotion	376.94	1,000.00	500.00
Amortization		150.00	150.00
Bank Charges and Interest	-	150.00	150.00
Charitable Donations	-		
Domain Registration	-	100.00	100.00
Web Hosting	2,415.17	2,500.00	2,550.00
Website Development	-		
Website Maintenance	3,072.94	1,000.00	2,000.00
Credit Card Fees	4,430.86	4,200.00	4,400.00
Membee Usage Fees	1,980.00	2,000.00	2,000.00
Commercial General	1,470.83	1,450.00	1,450.00
Insurance	-		
D&O Insurance	1,439.00	1,450.00	1,450.00
Members Liability Insurance	26,380.00	26,180.00	26,000.00
Meeting	2,128.72	1,500.00	1,500.00
AGM & Speaker	1,207.97	2,500.00	0.00
Maple Leaf Storage	1,771.00	1,700.00	1,800.00
Consulting	-		
Spectrum Magazine	6,272.62	5,500.00	2,000.00
Newsletter	-		
Member Mailing	-		
Office Expenses	3,203.51	3,000.00	3,000.00
Equipment	-		
Equipment Service	-		
Printing & Photocopying	187.70	500.00	500.00
Scholarship	500.00	500.00	500.00
Sponsored Courses	-	1,000.00	0.00

	2019 Actual	2019 Budget	2020 Budget
Course Development	-		3,000.00
Postage & Courier	1,328.86	1,000.00	1,000.00
Management Contract	60,000.00	60,000.00	60,000.00
Management Expenses	-		0.00
Board Stipends	4,750.00	3,250.00	3,500.00
Board Expenses	3,190.19	4,000.00	2,500.00
Telephone and Fax	935.99	2,500.00	1,500.00
Travel, Meals, & Accmdtn - staff	2,510.38	2,000.00	3,000.00
Amortization	238.95		
Total General and Admin Expenses	138,306.63		137,030.85
Pacific Dental Conference Exp		-	132,500.00
Total General & Admin Expenses	138,306.63		
TOTAL EXPENSE	138,306.63	137,030.00	132,550.00
NET INCOME [loss]	(1,274.66)	200.00	100.00
Special Projects from Surplus			
Legal Transition Costs		-	
Sitefinity Upgrade	6,149.00	8,000.00	4,000.00
Total Special Projects from Surplus	6,149.00		
Net loss [sitefinity and loss]	7,423.00		